PARKERS CAR INFO PACK

VOLKSWAGEN GOLF GTI

2.0 TSI GTI 3D

Aug/Sept 2011

Welcome

To possibly the most useful car report on the planet. If you've used Parkers pricing, then you'll already know what we are about; easily digested information that you can trust. This isn't a report about your car's shady history, or which part of the engine to tap before buying.

Rather than a little information on a lot of cars, this report contains absolutely everything we know about one exact car; some aspects, such as our review and the images, cover all of the engines in the range. The usefulness of this profile is to be found in the specific data, for the exact engine/trim combination that you are interested in. We hope that you find everything you need....

Images shown within this pack are generic to the model range and may not be of the individual car chosen, although all data refers to the specific derivative.

SUMMARY ★★★★☆

The Volkswagen Golf GTI launched the trend for hot hatches in the late 1970s and has grown from a cult car, to - in its current incarnation - perhaps the best all-round fast family hatchback. This sixth-generation Golf GTI is effectively a thorough re-working of the previous car, itself a superb performance hatch. Volkswagen, therefore, had a strong base upon which to develop this car. It comes with a new, more powerful 2.0-litre TFSI engine and sharp handling, but doesn't compromise on comfort. And while it provides most of the thrills that more powerful rivals can offer, it is utterly painless to use as everyday transport for a family.

✓ Outstanding blend of performance, agility, comfort and practicality

✗ Not as quick outright as many alternatives, less overtly sporty styling than some

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VOLKSWAGEN GOLF GTI 2.0 TSI GTI 3D

BEHIND THE WHEEL ★★★★☆

The tartan seat trim on standard models harks back to the earliest versions of the GTI and is one of the feel-good elements of owning one. To distinguish it from the standard Golf there is also a flat-bottomed steering wheel and a sportier gear lever - although the distinctive 'golf ball' gear knob that featured on the previous GTI has gone. Elsewhere there's red stitching and unique dials, adding to the sporty trim. Like the standard Golf, the finish and quality of materials used is first class and the cabin has a refined and sophisticated feel.

COMFORT ★★★★☆

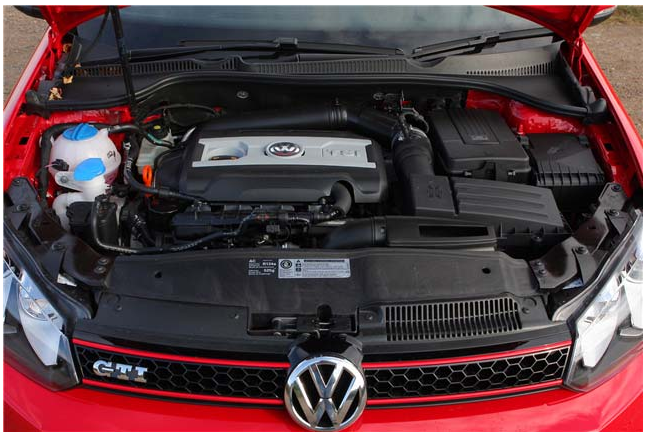
The GTI shares many of the strengths of the standard Golf with a roomy interior, excellent refinement and noise suppression, plus air conditioning as standard. At low speeds it's as docile and easy to drive as a standard Golf. The GTI is a refined motorway car too, but while there is very little noise intrusion, the exhaust has been tuned to give it a sporty sound which should appeal to owners. The sports seats also offer good side support along with long distance comfort, while there's decent legroom for those travelling in the back.

Length:	4213 mm
Width:	2048 mm
Height:	1501 mm
Noise:	75 dB

PERFORMANCE ★★★★☆

A 210bhp 2.0-litre turbocharged petrol engine is used in the GTI, but although it's new, maximum pulling power is the same as the previous version of the GTI. However, it kicks in at 100rpm lower than before (1700rpm instead of 1800rpm) and the car feels a little livelier at lower revs than the fifth-generation model. This substantial pulling power remains until 5200rpm making the GTI responsive on the move and keen when overtaking. It comes with a six-speed manual gearbox as standard, which feels slick and precise in typical Volkswagen fashion. The alternative is an optional six-speed DSG (a quick-shifting manual that can be used as an automatic) with steering wheel-mounted paddles allowing you to change gears manually.

BHP:	207
Engine capacity:	1984 cc
Cylinders:	4
Fuel delivery:	Turbo injection
Gears:	6 Speed
Top speed:	149 mph
Torque:	206 lb/ft
Torque:	280 Nm
Transmission:	Manual
Valves:	16
Zero to sixty:	6.7 seconds



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HANDLING ★★★★☆

High performance versions of family cars often make occupants suffer over poor road surfaces with stiff suspension creating a harsh ride. However, the Golf GTI offers a far more supple ride than might be expected in a hot hatchback. The suspension is lower than the standard Golf, but seems to lose little of the standard car's ride comfort. It also uses electronics to help improve drive out of slower corners. A system called XDS - which is more sophisticated than traction control - allows smoother acceleration with less wheelspin. It's an enjoyable car to drive on challenging roads, with engaging steering, which is neither too light nor too heavy, and remains composed when cornering. If there is a criticism, it's that the GTI makes driving hard feel far less dramatic than it perhaps should. There is an optional 'adaptive chassis control' system, which allows the driver to tailor the car's behaviour according to road conditions. The 'normal' setting is similar to that of a standard GTI, but there are additional 'comfort' and 'sport' modes. Selecting 'sport' also makes the steering feel sharper.

Wheelbase: 2575 mm

PRACTICALITY ★★★★☆

The GTI has the same boot space as the standard Golf. It's also virtually identical to the previous version of the hot hatch with a minimum capacity of 350 litres, extending up to more than 1,300 litres with the rear seats folded. This isn't as large as other hatchbacks like the Ford Focus, but the tailgate offers slightly better access than on the previous model with a broader opening. In the front the glove compartment and other storage areas are usefully large while the door pockets have sculpted bottle holders.

Luggage capacity (seats up): 350 litres
Turning circle: 10 m

RELIABILITY ★★★★☆

The Golf GTI has a good reputation for reliability with few problems reported.

Car check body: No problems reported.
Car check engine: No problems reported.
Car check other: No problems reported.

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SAFETY ★★★★☆

The GTI comes with front and side airbags, a driver's side knee airbag, and front and rear curtain airbags. Side airbags for rear passengers can be chosen as an option. Electronic stability control is also standard. Like its predecessor it was awarded a five-star rating by Euro NCAP for adult occupant safety along with four stars for child safety. It was also given five stars under the new Euro NCAP crash rating scheme. Introduced in 2009, the revised overall rating covers not only adult occupant safety but includes child and pedestrian safety along with a rear impact whiplash test.

Euro NCAP	
Adult occupant rating:	★★★★★
Child protection rating:	n/a

GREEN ★★★½☆

CO2 emissions of 170g/km or 173g/km for the DSG transmission version make the Golf GTI one of the greenest hot hatchbacks of this size.

RUNNING COSTS ★★★☆☆

Although the Golf is a little pricier new than many rivals, such as the Ford Focus ST or Honda Civic Type R - and buyers would be unlikely to achieve such a generous discount - depreciation will be slow. The GTI has surprisingly good fuel consumption with almost 40mpg possible in everyday driving. Volkswagen servicing charges might not be the cheapest around, but compared with other cars in this class, the GTI isn't an expensive car to own.

Insurance group:	35
Miles per gallon:	38
Fuel capacity:	55 litres
Euro emissions standard:	5
CO2 emissions:	170 g/km

Vehicle excise duty for cars registered on or after 1st March 2001, is now based on the fuel type and carbon dioxide (CO2) emissions levels of individual vehicles.

Date of Registration	Band	6mth	12mth
15 May 09 on	H	£104.50	£190.00

Company car tax for the year 2007/2008; for tax purposes the list price of a car includes delivery charges but not road tax and new car registration fee.

Annual tax at 22%:	£1188
Annual tax at 40%:	£2375

BUYING NEW ★★★☆☆

It might be possible to negotiate a very small discount from a Volkswagen dealer, or ask for some accessories to be thrown in. It is sometimes possible to find discounted GTIs through brokers or car supermarkets. These might be sourced from mainland Europe, although built to UK specification.

O.T.R Price: £25060

The manufacturer's list price including all on-road charges and road tax.

Parker's Target Price: £24550

The cash price of the car including a typical, easily negotiable discount. The Parker's Target Price won't always be the best possible price, but it's a sensible, easily haggled amount based on that model's demand, availability and the typical dealer profit margin.

PREDICTED FUTURE VALUES

Sophisticated analysis and proven computer based modelling, combined with a wealth of market experience, produce these future residual values. Essentially, this is what this exact car should sell for to a dealer, in the coming years.

Age from new	Value
0.5 years	n/a
1.0 year	£19,795
1.5 years	£17,801
2.0 years	£15,943
2.5 years	£14,097
3.0 years	£12,733
3.5 years	£11,462

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BUYING USED ★★★☆☆

Used values of GTIs tend to be quite strong so anyone looking for a bargain on the used market could be disappointed. Specification is quite generous, but expect to pay higher prices for cars with satellite navigation and leather trim.

USED PRICES

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Registration Year/Plate	Average Mileage	New List Price	Franchise	Independent	Private	Part Exchange
2009/09	20	22415	17650	17150	16315	15315
2009/59	20	23015	18210	17695	16835	15805
2010/59	10	24250	19710	19185	18305	17250
2010/10	10	24250	20270	19730	18825	17740
2010/60	10	24295	20890	20330	19395	18275

Mileage: The standard average mileage in ,000 miles for the year. See the mileage adjustment tables for higher or lower values.

Franchise: The typical price paid at a franchised dealer for a car in a 'Used Approved' scheme. Lower than the 'sticker price' on the screen because we've allowed for sensible haggling.

Independent: Typical price paid for the car at an independent dealer or car supermarket. Prices are slightly lower than main dealers because you don't get all of the 'Used Approved' benefits.

Private: Typical private sale value of a car in good condition with full MoT and service history, needing no work.

Part Exchange: The typical 'bottom-book' price that a dealer offers for your car in part-exchange. The actual value can vary from deal to deal, depending on the price and desirability of your car, but this is a good indication of what to expect.

MILEAGE ADJUSTMENT

The used prices shown above are valued at a standard mileage of 10,000 miles per year. This table allows you to add or deduct an amount for mileages that are lesser or greater than this standard mileage.

Year/Plate	10k	20k	30k	40k	50k	60k	80k	100k	120k	150k
2009/09	1000	-	-950	-1860	-2780	-3690	-5050	-5950	-6850	-
2009/59	1050	-	-1000	-1930	-2850	-3780	-5170	-6110	-7050	-
2010/59	-	-1100	-2100	-3050	-4000	-4950	-6380	-7340	-8300	-
2010/10	-	-1150	-2150	-3140	-4130	-5110	-6600	-7590	-8580	-
2010/60	-	-1100	-2200	-3210	-4230	-5240	-6760	-7780	-8800	-

SELLING ★★★★☆

There is a strong following for the Golf GTI so cars in good condition should be easy to sell.

Warranty: Three years/60,000 miles.
Servicing: Variable servicing (up to approximately 18,000 miles or two years) or fixed servicing (at every 10,000 miles or 12 months) can be chosen when new. It is possible to change from one to another during the vehicle's life, but it can only be done when a full inspection service is due.

EQUIPMENT ★★★★☆

The Golf GTI has a good level of equipment as standard, including electric windows (four on five-door models), a CD stereo with a USB/iPod connection, electronic climate control and 17-inch alloy wheels. Key options include DVD-based satellite navigation, adaptive chassis control and upgraded alloys.

Body Glass	Cost	From	To
Electric front windows	Standard	launch	now
Green tinted heat insulating glass	Standard	launch	now
Heat insulated tinted glass from B pillar back	Standard	launch	now
Heated rear window	Standard	launch	now
Rear window wash/wipe with intermittent delay	Standard	launch	now
Windscreen wipers/ intermittent wipe + 4 position delay	Standard	launch	now
Brakes	**Cost**	**From**	**To**
ABS	Standard	launch	now
Auto hold function	£80	launch	Sep 2009
Auto hold function	£85	Sep 2009	Jan 2010
Auto hold function	£90	Jan 2010	May 2010
Auto hold function	Standard	May 2010	now
CBA	Standard	launch	now
ESP with EDL + ASR	Standard	launch	now
HBA (Hydraulic Brake Assist)	Standard	launch	now
Red brake calipers	Standard	launch	now
Carpets/Rugs	**Cost**	**From**	**To**
Front + rear carpet mats	Standard	launch	now
Chassis/Suspension	**Cost**	**From**	**To**
ACC - Adaptive chassis control	£705	launch	Sep 2009
ACC - Adaptive chassis control	£730	Sep 2009	Jan 2010
ACC - Adaptive chassis control	£765	Jan 2010	Jan 2011
ACC - Adaptive chassis control	£790	Jan 2011	now
Lowered sports suspension	Standard	launch	now
Communication	**Cost**	**From**	**To**
Bluetooth Telephone preparation	£240	May 2010	Jan 2011
Bluetooth Telephone preparation	£250	Jan 2011	now
Driver Aids	**Cost**	**From**	**To**
Cruise control	£210	launch	Sep 2009
Cruise control	£215	Sep 2009	Jan 2010
Cruise control	£225	Jan 2010	Jan 2011
Cruise control	£230	Jan 2011	now
Park assist - front/rear parking sensors	£460	launch	Sep 2009
Park assist - front/rear parking sensors	£475	Sep 2009	Jan 2010
Park assist - front/rear parking sensors	£500	Jan 2010	Jan 2011
Park assist - front/rear parking sensors	£520	Jan 2011	now
Park assist - front/rear parking sensors + rear view camera	£610	launch	Sep 2009
Park assist - front/rear parking sensors + rear view camera	£630	Oct 2009	Jan 2010

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Park assist - front/rear parking sensors + rear view camera	£660	Jan 2010	May 2010
PAS - speed related	Standard	launch	now
Rear view camera	£150	launch	Sep 2009
Rear view camera	£155	Sep 2009	Jan 2010
Rear view camera	£160	Jan 2010	Jan 2011
Rear view camera	£165	Jan 2011	now
Ultrasonic front and rear optical and audible parking sensors	£390	launch	Sep 2009
Ultrasonic front and rear optical and audible parking sensors	£400	Sep 2009	Jan 2010
Ultrasonic front and rear optical and audible parking sensors	£420	Jan 2010	Jan 2011
Ultrasonic front and rear optical and audible parking sensors	£435	Jan 2011	now
Ultrasonic front and rear optical and audible parking sensors + rear viewcamera	£555	Oct 2009	Jan 2010
Ultrasonic front and rear optical and audible parking sensors + rear viewcamera	£580	Jan 2010	May 2010

Driver Information	Cost	From	To
'Lights On' warning buzzer	Standard	launch	now
Brake pad wear indicator warning light	Standard	launch	now
DVD navigation system with 6.5" colour touch screen, radio CD/MP3, aux input, SD Card Reader, MDI, and 30GB hard drive	£1570	launch	Sep 2009
DVD navigation system with 6.5" colour touch screen, radio CD/MP3, aux input, SD Card Reader, MDI, and 30GB hard drive	£1620	Sep 2009	Jan 2010
DVD navigation system with 6.5" colour touch screen, radio CD/MP3, aux input, SD Card Reader, MDI, and 30GB hard drive	£1700	Jan 2010	Jan 2011
DVD navigation system with 6.5" colour touch screen, radio CD/MP3, aux input, SD Card Reader, MDI, and 30GB hard drive	£1750	Jan 2011	now
DVD Navigation w/6.5" colour touch screen, radio, armrest mounted 6CD/MP3, aux input, 30GB hard drive, SD card reader, dynaudio soundpack + 8 speakers	£2155	launch	Sep 2009
DVD Navigation w/6.5" colour touch screen, radio, armrest mounted 6CD/MP3, aux input, 30GB hard drive, SD card reader, dynaudio soundpack + 8 speakers	£2225	Sep 2009	Jan 2010
DVD Navigation w/6.5" colour touch screen, radio, armrest mounted 6CD/MP3, aux input, 30GB hard drive, SD card reader, dynaudio soundpack + 8 speakers	£2335	Jan 2010	May 2010
DVD Navigation w/6.5" colour touch screen, radio/CD/MP3, aux input, MDI, 30GB HD, SD slot, dynaudio soundpack + 8 speakers	£1900	launch	Sep 2009
DVD Navigation w/6.5" colour touch screen, radio/CD/MP3, aux input, MDI, 30GB HD, SD slot, dynaudio soundpack + 8 speakers	£1960	Sep 2009	Jan 2010
DVD Navigation w/6.5" colour touch screen, radio/CD/MP3, aux input, MDI, 30GB HD, SD slot, dynaudio soundpack + 8 speakers	£2055	Jan 2010	May 2010
DVD navigation with 6.5" colour touch screen, radio/armrest mounted 6CD/DVD/MP3, aux in socket, 30GB hard drive, SD card slot	£1825	launch	Sep 2009
DVD navigation with 6.5" colour touch screen, radio/armrest mounted 6CD/DVD/MP3, aux in socket, 30GB hard drive, SD card slot	£1885	Sep 2009	Jan 2010
DVD navigation with 6.5" colour touch screen, radio/armrest mounted 6CD/DVD/MP3, aux in socket, 30GB hard drive, SD card slot	£1980	Jan 2010	Jan 2011
DVD navigation with 6.5" colour touch screen, radio/armrest mounted 6CD/DVD/MP3, aux in socket, 30GB hard drive, SD card slot	£2040	Jan 2011	now
Exterior temperature gauge	Standard	launch	now
Flat tyre indicator	£35	launch	Jan 2011
Multi function display colour screen	£180	Nov 2010	Jan 2011
Multi function display colour screen	£185	Jan 2011	now
Multifunction computer - Highline	Standard	launch	now
Rev counter	Standard	launch	now
Trip and service interval display	Standard	launch	now
Warning buzzer and light for front seatbelts unfastened	Standard	launch	now

Driving Mirrors	Cost	From	To
Body colour door mirrors with integral indicators	Standard	launch	now
Electrically adjustable and heated door mirrors	Standard	launch	now

Embelishment Trims	Cost	From	To
Chrome plated instrument surrounds	Standard	launch	now
Chrome-plated light switch surround	Standard	launch	now
Edge interior trim	Standard	launch	now

Entertainment	Cost	From	To
DAB Digital radio	£55	launch	Jul 2009
DAB Digital radio	£165	Jul 2009	Jan 2010
DAB Digital radio	£175	Jan 2010	Jan 2011
DAB Digital radio	£180	Jan 2011	now
RCD 310 dash mounted radio/mp3 CD player with 8 speakers + aux-in socket, MDI with USB/i Pod connection cables in front centre armrest	Zero Cost	launch	now
RCD 310 radio/mp3 single CD player with 8 speakers + aux-in socket	Zero Cost	launch	Jul 2009
RCD 510 touch screen radio/dash mounted 6 cd/mp3 auto-changer 8 speakers and aux-in socket in front centre console	£350	launch	Sep 2009
RCD 510 touch screen radio/dash mounted 6 cd/mp3 auto-changer 8 speakers and aux-in socket in front centre console	£360	Sep 2009	Jan 2010
RCD 510 touch screen radio/dash mounted 6 cd/mp3 auto-changer 8 speakers and aux-in socket in front centre console	£380	Jan 2010	Jan 2011
RCD 510 touch screen radio/dash mounted 6 cd/mp3 auto-changer 8 speakers and aux-in socket in front centre console	£390	Jan 2011	now
RCD 510 touch screen radio/dash mounted 6 cd/mp3 auto-changer 8 speakers and aux-in socket in front centre console with dynaudio pack wcw DAB	£680	launch	Jul 2009
RCD 510 touch screen radio/dash mounted 6 cd/mp3 auto-changer 8 speakers, MDI and aux-in socket in front centre console with dynaudio pack	£680	launch	Sep 2009
RCD 510 touch screen radio/dash mounted 6 cd/mp3 auto-changer 8 speakers, MDI and aux-in socket in front centre console with dynaudio pack	£700	Sep 2009	Jan 2010
RCD 510 touch screen radio/dash mounted 6 cd/mp3 auto-changer 8 speakers, MDI and aux-in socket in front centre console with dynaudio pack	£735	Jan 2010	May 2010

Exterior Body Features	Cost	From	To
Black side skirts	Standard	launch	now
Body colour bumpers	Standard	launch	now
Body colour door handles	Standard	launch	now
Body coloured front splitter	Standard	launch	now
Chrome trimmed front air intake surrounds	Standard	launch	now
Chrome trimmed front fog light surrounds	Standard	launch	now
Electric glass sunroof	£550	launch	Sep 2009
Electric glass sunroof	£570	Sep 2009	Jan 2010
Electric glass sunroof	£600	Jan 2010	Jan 2011
Electric glass sunroof	£620	Jan 2011	now
Metallic paint	£395	launch	Sep 2009
Metallic paint	£410	Sep 2009	Jan 2010
Metallic paint	£430	Jan 2010	Jan 2011
Metallic paint	£465	Jan 2011	now
Pearlescent paint	£395	launch	Sep 2009
Pearlescent paint	£410	Sep 2009	Jan 2010
Pearlescent paint	£430	Jan 2010	Jan 2011

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Pearlescent paint	£465	Jan 2011	now
Rear diffuser	Standard	launch	now
Rear spoiler	Standard	launch	now
Red radiator grille louvres	Standard	Oct 2009	now
Solid paint	Zero Cost	launch	now
Twin chromed exhaust pipes	Standard	launch	now
Exterior Lights	**Cost**	**From**	**To**
Automatic illuminating hazard lights in sudden deceleration	Standard	launch	now
Bi-Xenon headlights and headlight washers	£1026	launch	Sep 2009
Bi-Xenon headlights and headlight washers	£1060	Sep 2009	Jan 2010
Bi-Xenon headlights and headlight washers	£1110	Jan 2010	Jan 2011
Bi-Xenon headlights and headlight washers	£1145	Jan 2011	now
Cherry red rear light cluster	Standard	launch	now
Cornering front fog lights	Standard	launch	now
Darkened headlight lenses	Standard	launch	now
LED daytime running lights	Standard	Nov 2010	now
Range adjustable headlights	Standard	launch	now
Heating/Cooling/Ventilation	**Cost**	**From**	**To**
Air conditioning - 2 zone electronic climate control	Zero Cost	launch	now
Delete air conditioning	Zero Cost	launch	now
Dust/pollen filter	Standard	launch	now
Interior Features	**Cost**	**From**	**To**
12V socket in luggage compartment	Standard	launch	now
4 boot load lashing points	Standard	launch	Oct 2009
Aluminium pedals	Standard	launch	now
Bag hook in luggage compartment	Standard	launch	now
Black B pillar trim	Standard	launch	now
Black grain effect door sill strips	Standard	launch	now
Black headlining	Standard	launch	now
Boot lashing points	Standard	Oct 2009	now
Chrome-plated electric mirror adjustment switch surround	Standard	launch	now
Chrome-plated electric window button surround	Standard	launch	now
Front centre armrest with storage box and rear air vents	Standard	Sep 2009	now
Front centre armrest with storage compartment	Zero Cost	launch	May 2009
Front centre armrest with storage compartment	Standard	launch	Sep 2009
Front cupholders x 2	Standard	launch	now
Grab handles	Standard	launch	now
GTI leather rimmed steering wheel	Standard	launch	now
Height/reach adjust steering wheel	Standard	launch	now
Jacara tartan cloth upholstery	Zero Cost	launch	now
Leather gearknob/handbrake grip	Standard	launch	now
Load through provision	Standard	launch	now
Lockable, illuminated, cooled glovebox	Standard	launch	now
Luggage compartment cover	Standard	launch	now
Multi function steering wheel	Zero Cost	launch	May 2010
Multi function steering wheel	Standard	May 2010	now
Multifunction steering wheel with bluetooth telephone preperation	£380	launch	Sep 2009
Multifunction steering wheel with bluetooth telephone preperation	£390	Sep 2009	Jan 2010
Multifunction steering wheel with bluetooth telephone preperation	£410	Jan 2010	May 2010
Rear cupholder	Standard	launch	now
Red stitching for steering wheel, gearknob and handbrake lever	Standard	launch	now
Storage box in centre console with cover	Standard	launch	now
Storage box in luggage compartment	Standard	launch	now
Storage compartment in roof console with cover	Standard	launch	now
Storage compartments in doors	Standard	launch	now
Vienna leather with heated sports seats+electric adjust drivers lumb+front pass lumbar adjust	£1675	launch	Sep 2009
Vienna leather with heated sports seats+electric adjust drivers lumb+front pass lumbar adjust	£1730	Sep 2009	Jan 2010
Vienna leather with heated sports seats+electric adjust drivers lumb+front pass lumbar adjust	£1815	Jan 2010	Jan 2011
Vienna leather with heated sports seats+electric adjust drivers lumb+front pass lumbar adjust	£1870	Jan 2011	now
White adjustable panel illumination	Standard	launch	now
Interior Lights	**Cost**	**From**	**To**
Courtesy light delay	Standard	launch	now
Independant front and rear reading lights in chrome surround	Standard	launch	now
Luggage compartment lighting	Standard	launch	now
Paint - Metallic	**Cost**	**From**	**To**
Metallic - Carbon grey	£395	launch	Sep 2009
Metallic - Carbon grey	£410	Sep 2009	Jan 2010
Metallic - Carbon grey	£430	Jan 2010	Jan 2011
Metallic - Carbon grey	£465	Jan 2011	now
Metallic - Reflex silver	£395	launch	Sep 2009
Metallic - Reflex silver	£410	Sep 2009	Jan 2010
Metallic - Reflex silver	£430	Jan 2010	Jan 2011
Metallic - Reflex silver	£465	Jan 2011	now
Metallic - Shadow Blue	£395	launch	Sep 2009
Metallic - Shadow Blue	£410	Sep 2009	Jan 2010
Metallic - Shadow Blue	£430	Jan 2010	Jan 2011
Metallic - Shadow Blue	£465	Jan 2011	now
Metallic - Steel grey	£395	launch	Sep 2009
Metallic - Steel grey	£410	Sep 2009	Jan 2010
Metallic - Steel grey	£430	Jan 2010	Jan 2011
Metallic - Steel grey	£465	Jan 2011	now
Paint - Pearlescent	**Cost**	**From**	**To**
Pearl - Blue graphite	£395	launch	Sep 2009
Pearl - Blue graphite	£410	Sep 2009	Jan 2010
Pearl - Blue graphite	£430	Jan 2010	Jan 2011
Pearl - Blue graphite	£465	Jan 2011	now
Pearl - Deep black	£395	launch	Sep 2009
Pearl - Deep black	£410	Sep 2009	Jan 2010
Pearl - Deep black	£430	Jan 2010	Jan 2011
Pearl - Deep black	£465	Jan 2011	now
Paint - Solid	**Cost**	**From**	**To**
Solid - Black	Zero Cost	launch	now
Solid - Candy white	Zero Cost	launch	now
Solid - Tornado red	Zero Cost	launch	now
Safety	**Cost**	**From**	**To**
3 point height adj front seatbelts + pretensioners	Standard	launch	now
3 rear 3 point seatbelts	Standard	launch	now
Door open warning reflectors	Standard	launch	now
Driver/Front Passenger airbags	Standard	launch	now
Driver/Passenger whiplash optimised head restraints	Standard	launch	now
Drivers knee airbag	Standard	launch	now
Front and rear curtain airbags	Standard	launch	now
Front passenger airbag deactivation	Standard	launch	now
Front side airbags	Standard	launch	now
Two tone horn	Standard	launch	now
Seats	**Cost**	**From**	**To**
3 rear headrests	Standard	launch	now
60/40 split folding rear seat	Standard	launch	now
Easy entry slide seats(access to rear seats)	Standard	launch	now
Front sport seats with height/lumbar adjust	Zero Cost	launch	now
Isofix preperation for 2 rear child seats	Standard	launch	now
Seatback storage	Standard	launch	now

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VOLKSWAGEN GOLF GTI 2.0 TSI GTI 3D

Security	Cost	From	To
Alarm with interior protection	Standard	launch	now
Anti-theft wheel bolts	Standard	launch	now
Electronic engine immobiliser	Standard	launch	now
Remote central locking with 2 remote folding keys	Standard	launch	now
Speed sensitive auto door locking (can be switched off)	Standard	launch	now
Trim - Cloth	**Cost**	**From**	**To**
Jacara tartan cloth - Black/red	Zero Cost	launch	now
Trim - Leather	**Cost**	**From**	**To**
Vienna leather with heated front sports seats+elec adj lumbar - Black with red stitching	£1675	launch	Sep 2009
Vienna leather with heated front sports seats+elec adj lumbar - Black with red stitching	£1730	Sep 2009	Jan 2010
Vienna leather with heated front sports seats+elec adj lumbar - Black with red stitching	£1815	Jan 2010	Jan 2011
Vienna leather with heated front sports seats+elec adj lumbar - Black with red stitching	£1870	Jan 2011	now
Vanity Mirrors	**Cost**	**From**	**To**
Illuminated vanity mirrors	Standard	launch	now
Wheels - Alloy	**Cost**	**From**	**To**
17" Monza alloy wheels	Zero Cost	launch	now
18" Monza shadow alloy wheels	£415	launch	Sep 2009
18" Monza shadow alloy wheels	£430	Sep 2009	Jan 2010
18" Monza shadow alloy wheels	£450	Jan 2010	Jan 2011
18" Monza shadow alloy wheels	£465	Jan 2011	now
19" Glendale alloy wheels	£995	May 2011	now
Wheels - Spare	**Cost**	**From**	**To**
Steel space saver spare wheel	Standard	launch	now
Winter pack - Golf			
Headlight washers, Heated front seat	£340	launch	Sep 2009
Headlight washers, Heated front seat	£350	Sep 2009	Jan 2010
Headlight washers, Heated front seat	£365	Jan 2010	Jan 2011
Headlight washers, Heated front seat	£375	Jan 2011	now
Winter pack - Golf (when ordered with Bi-Xenon headlights)			
Headlight washers, Heated front seat	£345	Jan 2010	Jan 2011
Headlight washers, Heated front seat	£355	Jan 2011	now
Winter pack - Golf (when ordered with leather upholstery)			
Headlight washers	£235	launch	Sep 2009
Headlight washers	£245	Sep 2009	Jan 2010
Headlight washers	£260	Jan 2010	Jan 2011
Headlight washers	£270	Jan 2011	now

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GET A BETTER DEAL ADVICE FROM PARKERS

PRINT AND GO

Print this guide and use it to your advantage. It's packed with useful car buying advice to help you get a better deal on your car.

Parkers tells you how to bag a bargain, what questions you should ask the dealer and how to tell if they're lying. It could save you £££.

CAR BUYING TIPS

You are in control. Not the dealer. Many will try anything for your signature, but Parkers ensures that you dont get ripped off. Follow our tips and get more car for your money...

Get clued up
The dealer knows car buying can be daunting. Use this information pack to show them you know your stuff. Don't be afraid to ask tricky questions.

Know your value
Avoiding overpriced cars is easier than you think. Get a **FREE** Parkers valuation at www.parkers.co.uk before you visit the dealer. Adjust it for mileage and options for increased accuracy.

Be demanding
There's always room for haggling, most dealers expect this. Don't be afraid to ask for money off. Dealers that dismiss the Parkers price should be avoided as most are fully aware where we get our pricing data from.

Safety in numbers
Take a freind with you. Some dealers may try to confuse and rush you into a deal. An intervening mate could prevent a costly mistake.

Walk away
If you're not entirely happy, then walk away. Avoid rash decisions and break off negotiations if you have any doubts. Never commit to something that you'll regret afterwards. Remember, there's usually always another model of the same car elsewhere.

ASK KEY QUESTIONS

Arm yourself with as many questions before you view the car, so you're prepared when you arrive. Sit down and ask the dealer these questions:

- ✓ **How much are servicing costs?**
  Find out the servicing costs, so you don't get a nasty shock in a few months. Read the Running Costs section in this pack, too.
- ✓ **Does it have a full service history?**
  If not, then find out why. A full service history is a good indication that the car has been looked after. Check the car's handbook.
- ✓ **What equipment does it come with?**
  Match the car's options with those listed in the Equipment section. Ask for a discount for any missing kit.
- ✓ **Has it had many previous owners?**
  Generally, the fewer, the better. But be aware that an ex-demo car may have had one owner, but hundreds of carefree drivers.
- ✓ **How many miles does it do per gallon (mpg)?**
  The fuel consumption figure is vital. A thirsty car may be cheap to buy, but costly to run. Find this in our Running Costs section to calculate your weekly bills.
- ✓ **How much is it to insure?**
  Find out how much your next car costs to insure before buying it. The lower the insurance group, the cheaper the insurance.

SPOT SALES TRICKS

We want you to get the best deal for your car.
Be aware of these sales tricks so you don't get ripped off.

Gold rush
The dealer may try to hurry you along in order to secure their commission. "Someone is coming along later to look at the car" is a textbook trick and is frequently used to try to get you to sign right away. Don't be fooled by this and take your time.

Finance fleece
Many dealer finance deals are poor value, very often with inflated APR rates. Dealers may be persistent, as a lucrative finace deal can secure them high bonuses. Never sign without first reading the small print and checking the APR. More than often high street banks and even supermarkets can offer much better deals on loans. An online search at a price comparison site is a good place to start and will give you a good idea of the best current rates.

Jargon buster
Dealers may attempt to smooth over difficult questions with confusing and complicated answers in an attempt to distract you. If you're not sure, ask the dealer to explain in detail anything that you don't understand. At Parkers we have a comprehensive glossary of automotive terms.

Check out www.parkers.co.uk/glossary/default.aspx

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What's it really worth?

Parkers valuations

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We monitor around 1.5 million sales every year – that's around 4100 car sales every day.

- Find out the real value of any car, old or new for free*
- A fast and accurate service from the experts in car valuations
- Adjust the mileage and options for complete accuracy
- Empowering you when buying and selling a car

For smarter car buying visit:
www.parkers-prices.co.uk

* All popular cars from 1989 valued with free prices for cars from 2002.

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